



SBA 504 Lender Bay Area Development Company moves to RADIUS

Bay Area Development Company is a Walnut Creek, CA, company specializing in SBA 504 lending. One of the top twenty 504 lenders in the country, they originate between 75 – 100 SBA loans a year that support local businesses.

CEO Rich Grant said his team recently turned to the RADIUS platform to help expedite due diligence.

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— **Rich Grant**
CEO Bay Area Development Company



“Our lending team has relied on CREtelligent to help with RSRA, and Phase I ESAs reports, but we were placing and tracking projects through email and phone calls, as we do with other vendors. After seeing a demo of RADIUS and how it can help reduce cycle time, it was an easy decision to sign on,” said Grant. “It helps us get things done faster, it is intuitive, and its screening capabilities can help identify concerns early in the lending process.”

Grant said the CREtelligent team is very responsive and knowledgeable, and their services are competitively priced. “It is the added value that RADIUS delivers, like the ability to get a quote instantly or track a project anytime, that makes a big difference,” said Grant.

